

Ausbil Australian Emerging Leaders Strategy

Fact Sheet - December 2011

The Ausbil Australian Emerging Leaders Strategy is a concentrated portfolio of mid and small cap Australian shares, which possess potential for superior growth.

Investment aim

The Ausbil Australian Emerging Leaders Strategy aims to out-perform the benchmark¹ over the medium to long term. The Strategy invests in a Portfolio of listed Australian equities that are primarily chosen from the S&P/ASX 300 Index, but generally exclude securities from the S&P/ASX 50 Leaders Index.

Key features of the Strategy

- invest in 30-40 quality mid to small cap Australian shares
- process favours companies with positive earnings and earnings revisions
- aims to provide investors with long-term capital growth

Key benefits of the Strategy

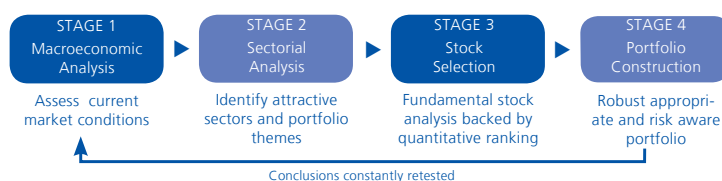
- exposure to quality industrial and resource shares
- managed by Ausbil's skilled and multi-award-winning investment team
- access to mid to small cap securities that may not be researched by major broking houses

Investment team

Ausbil's Australian equities investment team is one of Australia's most successful and, with a combined 165 years in the industry, one of the most experienced. The average industry experience of Ausbil's analysts is over 14 years. The investment team has managed our Portfolios through a range of market cycles.

Investment style

We classify ourselves as 'style neutral'; wherein at certain stages of the cycle the portfolio may have a value or growth tilt as markets provide opportunities for particular types of stocks to enjoy earnings growth. Ausbil employs a four stage process to provide the framework for portfolio construction consistent with its investment philosophy. The process is summarised in the diagram below:



Ratings

RESEARCH HOUSE	RATING ³
Standard & Poor's	****
Lonsec	'Highly Recommended'
van Eyk	'A'
Zenith	'Highly Recommended'

Performance²

Period	Fund Return%	Benchmark ¹ %	Out/Under Performance%
One Month	-2.72	-2.88	0.16
Three Months	4.57	1.36	3.21
One Year	-15.80	-17.81	2.01
Three Years p.a	9.70	7.67	2.04
Five Years p.a	-1.96	-5.36	3.40
Seven Years p.a	5.65	2.53	3.12
Since Inception Date: April 2002	11.01	7.50	3.51

Sector allocations

	Position %	Index ¹ %	Tilt %
Energy	10.06	6.45	3.60
Materials	21.91	25.19	-3.27
Industrials	19.90	15.36	4.54
Consumer Discretionary	17.95	15.19	2.76
Consumer Staples	5.11	6.05	-0.94
Healthcare	9.11	9.37	-0.27
Financials (x REITs)	7.75	6.75	1.00
REITs	5.78	8.18	-2.40
IT	0.00	0.88	-0.88
Telecommunications	1.51	1.03	0.48
Utilities	0.00	5.57	-5.57
Cash	0.94	0.00	0.94
Total	100.00	100.0	-

Top 10 stock holdings

	Position %	Index ¹ %	Tilt %
Challenger Financial	5.81	1.70	4.11
Gloucester Coal	5.75	0.22	5.53
Oz Minerals	5.50	2.42	3.08
Mineral Resources	4.47	0.45	4.02
Ansell	3.61	1.47	2.14
James Hardie Industries	3.53	2.20	1.33
Echo Entertainment Group	3.53	1.83	1.70
REA Group	3.27	0.23	3.03
Dexus Property Group	3.20	2.99	0.20
Seven West Media	3.09	0.92	2.17

1. The benchmark is the 70% S&P/ASX Midcap 50 Accumulation Index and 30% S&P/ASX Small Ordinaries Accumulation Index.

2. Performance figures assume that distributions are reinvested. They are net of fees but before taxes.

3. Ratings as at December 2011

All Data is as at 31st of December 2011