

Ausbil Dexia

Australian Balanced Fund

Who we are

Ausbil was established in 1997 as a specialist wholesale boutique. The business is a joint venture between senior members of Ausbil's Australian investment/management team and Dexia Asset Management, the asset management arm of the Dexia group, a major European bank.

Together the Ausbil Investment Team manage over \$3.5bn in a combination of Australian equities, diversified and fixed interest portfolios.

Our Fund Objective

Ausbil's balanced fund seeks to outperform the neutral benchmark return by 1.00% per annum over rolling three year periods. We seek to achieve at least a benchmark return on an annual basis.

Outperformance is to be delivered at levels of risk commensurate with a growth fund, and at no greater risk level than the average of the peer group.

Our Investment Process

The first stage in the management of Ausbil's Balanced Fund is the establishment of our long term asset allocation benchmarks. Our strategic asset allocation is designed to provide an efficient portfolio of assets.

Asset Class	Balanced Fund		
	Minimum %	Benchmark %	Maximum %
Australian Cash	0	5	20
Fixed Interest	15	20	40
Direct Property	5	10	15
Australian Shares	35	40	55
Overseas Shares (unhedged)	20	25	30
TOTAL		100	
Total Exposure to Income Assets	15	25	60
Total Exposure to Growth Assets	60	75	100

MONEY DOES NOT PERFORM. PEOPLE DO.



Our Investment Process

Following this we adopt sectoral strategies we believe are appropriate given the ability to add value within the sectors and its effect on the overall risk profile of our diversified portfolio.

Asset Class	Management Style
Australian Equities	Managed in house by Ausbil's dedicated Australian equities team of 9 professionals headed by Paul Xiradis, Head of Equities. Ausbil's style neutral process investment allows us to exploit the inefficiencies across the entire market, at all stages of the cycle and across all market conditions rather than focusing only on growth or value investing. Our process seeks to identify earnings and earnings revisions at an early stage, and hence to pre-empt stock price movements.
International Equities	Management of this sector is out sourced to Vanguard Investments and Dexia Asset Management. Vanguard employ an index based investment approach while Dexia utilise an quantitative based active management investment process.
Fixed Interest	Managed in house by John Honan, Associate Director Diversified Funds. John brings 27 years of investment experience in employing an active low risk duration and limited credit enhancement basis investment approach.
Direct Property	Outsourced to Industry Superannuation Property Trust.
Cash	Managed passively internally with emphasis on low transaction costs.



Fund Manager of the Year
Australia



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