

MEDIA RELEASE

12 June 2019

For immediate release

Ausbil appoints National Manager, Institutional Business

In response to increasing demand both domestically and internationally, Ausbil Investment Management (Ausbil) has appointed Camilla Skalberg as National Manager, Institutional Business.

Ms Skalberg will be responsible for existing and new relationships with institutional clients and consultant relations.

Ausbil, which has \$11.7 billion in assets under management¹, has a mix of retail and institutional investors, including industry super funds, government funds and not-for-profits.

Ms Skalberg was most recently a Portfolio Manager in Tailored Investment Solutions at AMP Capital working with institutional clients. Prior to that she was at the institutional investment manager, Wellington Management as Director, Head of Product, Asia Pacific (ex-Japan). Previously, Camilla spent over 10 years at Pental / BT Financial Group in various director roles such as Head of Wholesale Business Development and Consultant Relations, Head of Product and Head of Strategy and Research.

Mark Knight, Head of Distribution at Ausbil, said: "Camilla brings significant institutional experience to the role and a wealth of knowledge in multi-asset investing. We are delighted to welcome her to the team. We have a long, proven track record in Australian Equities. Institutions also like the fact that Ausbil has embedded one of the leading ESG research teams in its operations. We are keen to deepen our existing relationships and develop other relationships with our expanded investment capabilities in active dividend income, global small caps and global infrastructure. Her technical expertise will help build our momentum and further develop our institutional footprint across the market".

Camilla holds a Bachelor of Commerce (Accounting and Marketing) from UWS, a Financial Planning Diploma from Deakin University and has completed the AGSM Executive Program from UNSW.

ENDS

1. As at 30 April 2019

About Ausbil Investment Management

About Ausbil Investment Management Ausbil is a leading Australian based investment manager. Established in April 1997, Ausbil's core business is the management of Australian and global equities for major superannuation funds, institutional investors, master trust and retail clients. Ausbil is owned by its employees and New York Life Investment Management a wholly-owned subsidiary of New York Life Insurance Company. As at 30 April 2019, Ausbil manage over \$11.7 billion in funds under management.

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