

Commodities: East v west, China to drive resources in face of weaker growth

Research & Insights

July 2022

Ausbil Investment Management Limited
ABN 26 076 316 473
AFSL 229722
Level 27
225 George Street
Sydney NSW 2000
GPO Box 2525
Sydney NSW 2001
Phone 61 2 9259 0200

Over the past few months, we have seen a significant selloff in global equities, mainly driven by concerns around slowing economic growth in both the US and Europe. As central banks tighten to curtail inflation, the risks of recession have increased, however this view does not yield the entire picture. While western developed economies are certainly slowing, China is reopening, and is likely to accelerate growth coming out of recent hard COVID lockdowns through significant stimulus. In natural resources, China dominates demand for most commodities, offering some insulation for commodities from the impact of slowing world growth, in a situation where the east is actually accelerating.

Slowing western forecasts vs accelerating Chinese forecasts

There is a divergent story developing in the world economy, between the east and west in the current environment. The US and broader western developed economies are slowing, driven by increased central bank intervention with the goal to stem surging inflation. Chart 1 illustrates the different outlook between east and west. China is seeing an acceleration in growth forecasts, driven by the announcement and expectation of stimulus measures following extended lockdowns.

Chart 1: A diverging outlook for eastern and western economies



Source: Ausbil.

If you subscribe to the view of a slowing western outlook versus an accelerating Chinese outlook, the question then becomes – how does this play out in commodities? History can provide some insights into the impact of slowing growth. Firstly, looking at history in a recessionary environment, commodities demand typically declines, as illustrated in Chart 2.



Luke Smith
Portfolio Manager,
Global Resources

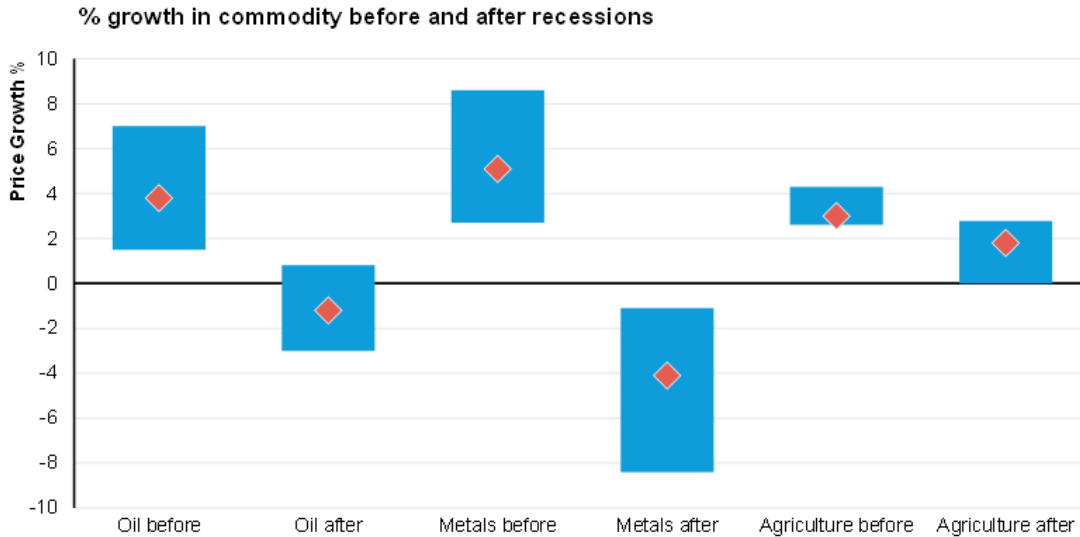
Phone: +61 2 9259 0234
Email: luke.smith@ausbil.com.au



James Stewart CFA
Portfolio Manager,
Global Resources

Phone: +61 2 9259 0245
Email: james.stewart@ausbil.com.au

Chart 2: The impact of recession on commodities



Source: World Bureau of Metals Statistics

The World Bureau of Metals Statistics has assessed the impact of oil and metals demand after four recessionary period, 1974-75, 1981-82, 1990-91 and 2008-09. The results show metals demand fell around 1-8% (average 4%) in these periods, while oil demand fell on average around 1% (range +1 to -3%). In a recessionary environment therefore, demand for commodities is a risk which can weigh on commodity pricing.

How has China reacted previously to bouts of economic weakness?

Our base case view is that central banks do not trigger an extended recession in order to curtail inflation, rather they react quickly to slow it, but not to the extent that the global economy is completely undermined. Our view is that Chinese demand will increase, while ex-China growth slows.

China was the first major economy to emerge from the Global Financial Crisis, driven by aggressive domestic stimulus. The Chinese economy grew by 8.7% in 2009 and by 10.4% in 2010. This growth was underpinned by massive stimulus programs introduced from the fourth quarter of 2008 and implemented through 2009 and 2010.

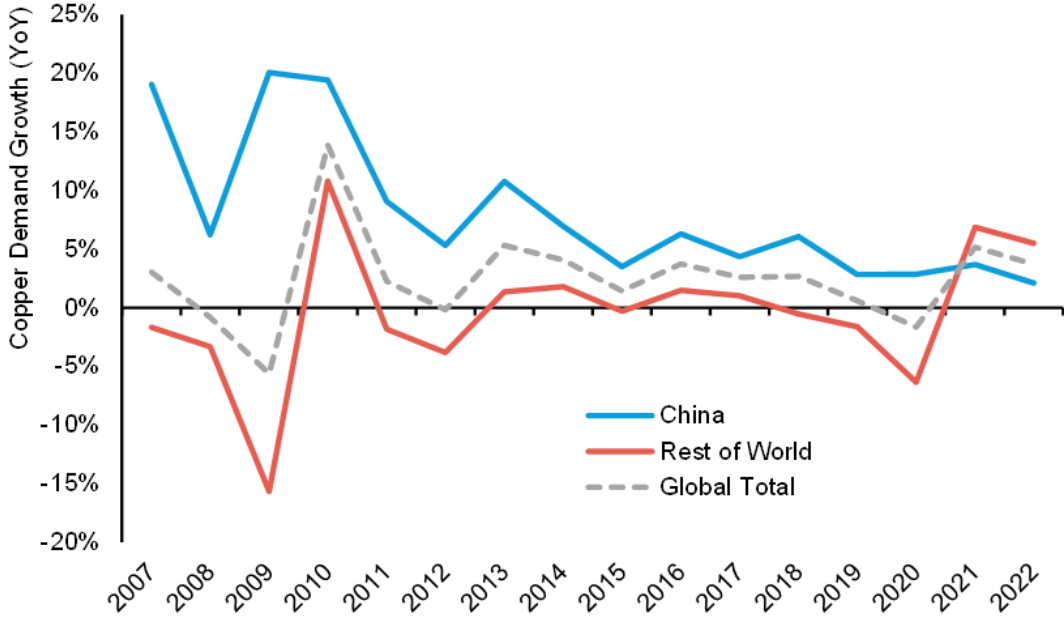
The initial programme that was announced totalled RMB 4 trillion. The package comprised four main components: an investment program, accommodative monetary policies, tax cuts, and measures to ease the burden on state-owned enterprises.

Assessing metal demand around the GFC, what can history teach us?

Our base case is not that we are entering an environment similar to the GFC, but we do believe there are some similarities that help us assess the potential impact on commodities demand. During the GFC, global commodities demand fell, while China accelerated out of the GFC using aggressive stimulus measures, a situation we see playing out at the moment.

Copper. During 2008/09, Copper demand dropped an average of 10% ex-China, and rebounded 11% in 2010 following the GFC. In China however, Copper demand grew 13% pa during the GFC period and 20% in both 2009 and 2010 respectively, following stimulus post-GFC, as illustrate in Chart 3.

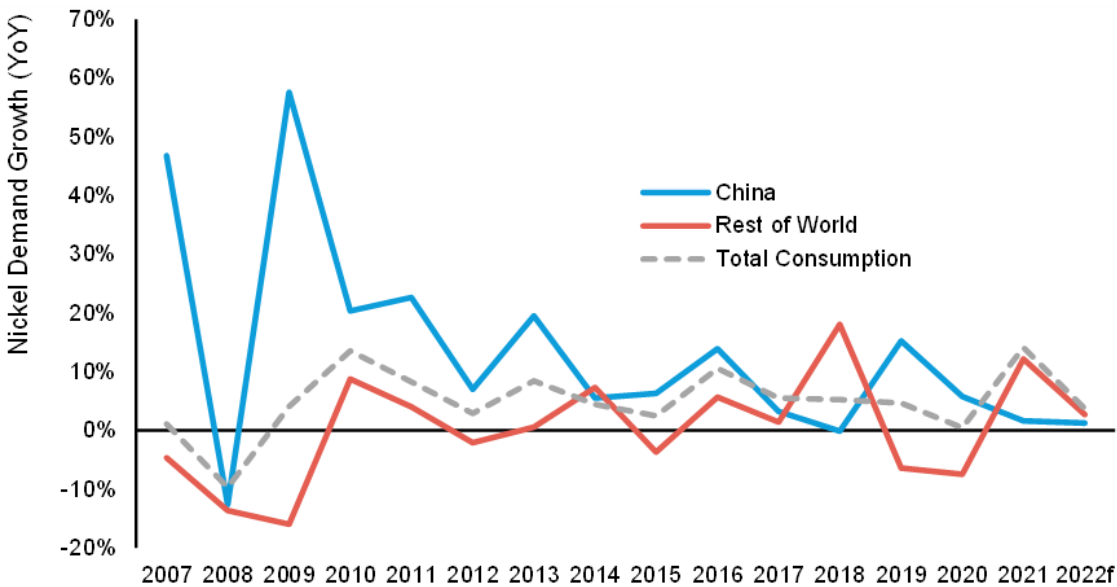
Chart 3: Copper demand during and after the GFC



Source: Credit Suisse.

Nickel. During 2008/09 Nickel demand dropped an average of 15% ex-China, and rebounded 9% in 2010 following the GFC. In China however, Nickel fell only in 2008 (-13%) with demand growing significantly from 2009 onwards, as illustrated in Chart 4.

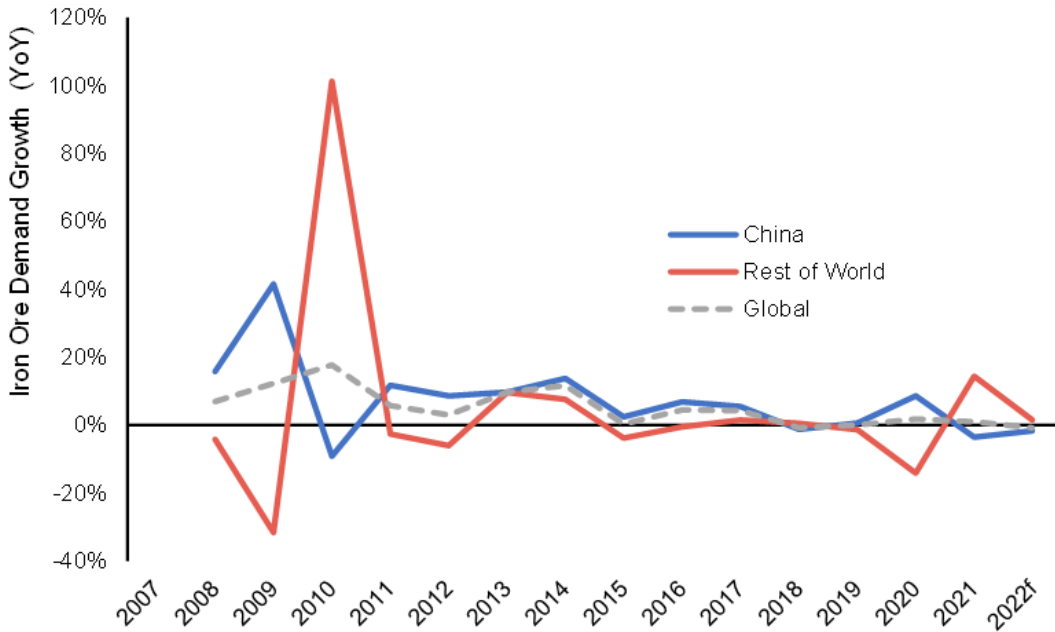
Chart 4: The path of nickel through and after the GFC



Source: Credit Suisse.

Iron Ore. Iron Ore demand growth in China during 2008/2009 was supported by stimulus activity, growing 16% and 41% respectively, before normalising slightly in 2010. Demand through the rest of the world was volatile during this period, as illustrated in Chart 5.

Chart 5: How iron ore fared in the GFC and beyond



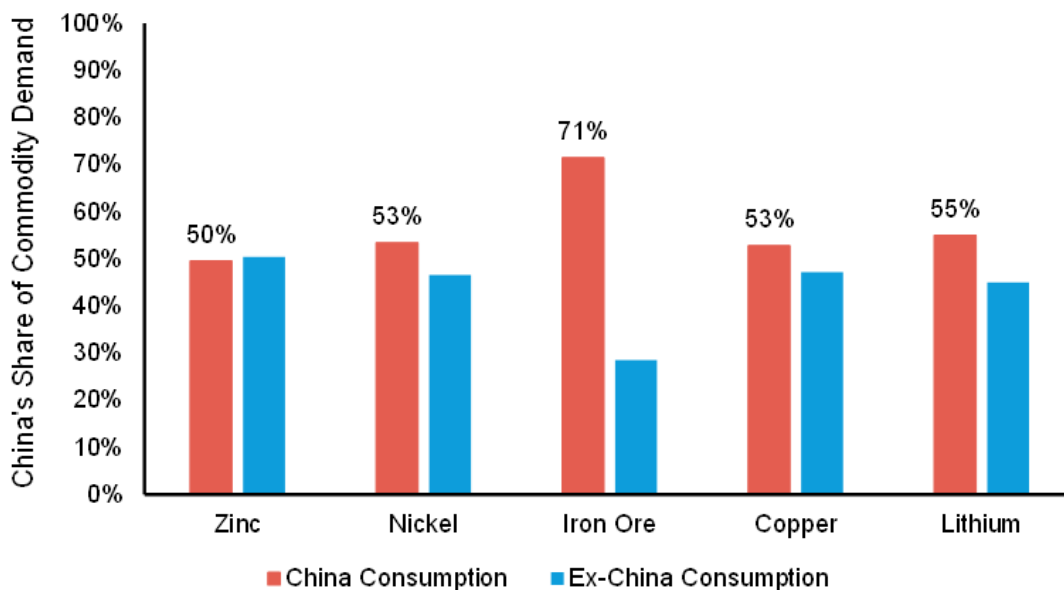
Source: Credit Suisse.

In all commodities, as China exited the GFC, commodity demand increased significantly.

China's commodity dominance

So why do we focus so much on China versus the rest of world? China is without question a dominant force in commodities, consuming at least 50% of core commodities. Iron Ore is absolutely dominated by China, with in excess of 70% of global demand, but Chinese demand for all key commodities exceeds 50%, as shown in Chart 6.

Chart 6: China's dominant demand for commodities



Source: Credit Suisse.

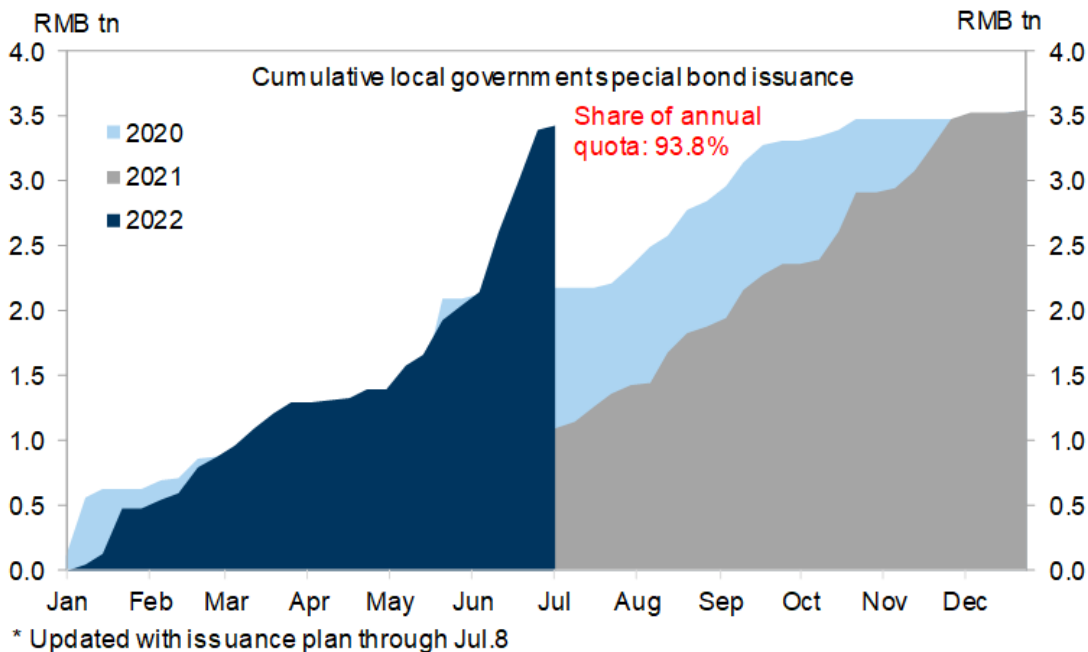
China's post-COVID stimulus programs have commenced

China, as a result of COVID, has already seen an aggressive fall in growth as a result of domestic lockdowns, curtailed industrial activity and travel restrictions. So right now, China is effectively already in a similar position to late 2008 when stimulus measures were announced. The economy has already slowed, and stimulus measures are being announced at a scale larger than in 2008, albeit off a larger economic base.

The growth outlook for the rest of the world may be slowing, but China is setting up 'extraordinary' measures to support the economy. Since the GFC, China has tended away from broad-based stimulus measures, instead using targeted stimulus. Even during 2020, post-COVID stimulus was deliberately targeted. Throughout 2022, however, we have seen the government setting up for more aggressive stimulus, which we expect to play out during 2H 2022. While rolling lockdowns remain in place, the implementation of stimulus measures is likely to be somewhat constrained, but the building blocks are in place to accelerate economic activity.

Announcements in relation to special purpose bonds are probably the most obvious sign of impending stimulus. Through 2020 and 2021, a total of RMB 3.5 trillion in local government special purpose bonds were issued. This quota has already been issued, only halfway through 2022, with an incremental RMB 1.5 trillion understood likely to be issued shortly, accelerating 2023 issuance. Importantly, bonds have been issued, but activity is yet to accelerate, meaning pent-up demand for commodities is yet to flow through.

Chart 7: Quantum of bond issuance support in China



Source: Goldman Sachs.

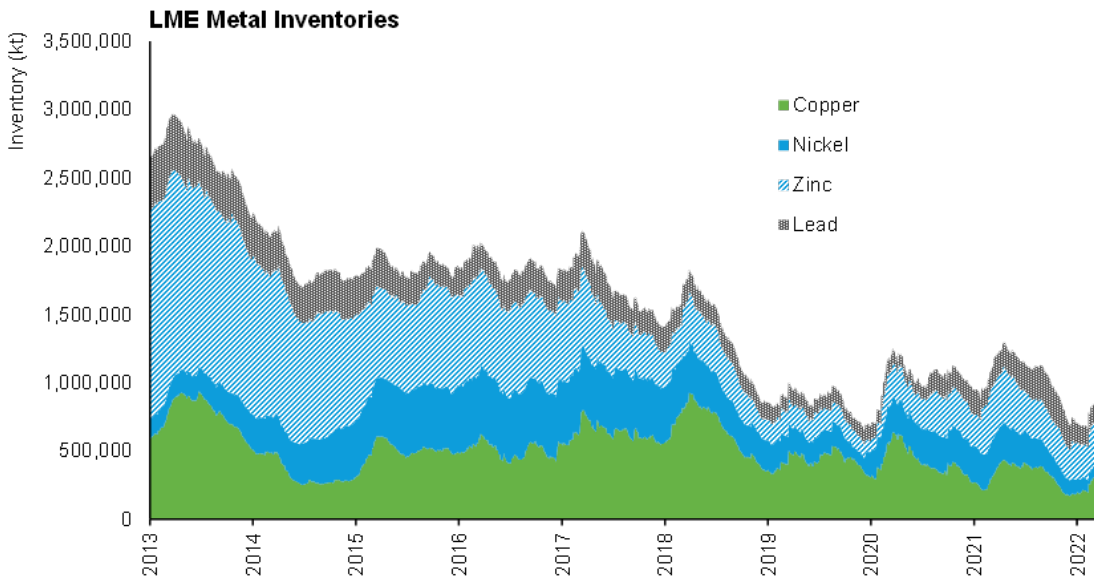
In conclusion

It is acknowledged that the outlook for the west has slowed, however China has already commenced the process of stimulating growth, and we expect this to accelerate through 2H 2022 and into 2023. Given that China represents at least 50% of commodity demand, we believe commodities are likely to benefit from Chinese stimulus which is yet to hit the ground. From our perspective, physical activity has been constrained by lockdowns to date, but this is alleviating (albeit outside small flare-ups in COVID cases). We therefore expect that Chinese demand is likely to accelerate in the coming months.

From an investment perspective, this does not mean we are aggressively invested in the current environment, given significant uncertainty, but this view does support us maintaining a positive net exposure in the current market.

Metal markets are currently tightly balanced in terms of supply and demand, with limited excess capacity available in any commodities following an extended period of underinvestment. Metals inventory remains low, as shown in Chart 8. Although demand may soften from the west, markets are tight, and any acceleration from Chinese demand should underpin prices that are already stretched due to low inventories and underinvestment in supply.

Chart 8: Key metal inventory levels are down 75% since 2013



Ausbil, Bloomberg, April 2022.

Contact Details

Institutional



Mark Knight
Director, Head of Distribution
Phone 0438 307 841
Email mark.knight@ausbil.com.au



Christine Leonard
Senior Manager, Institutional Business
Phone 0414 372 495
Email christine.leonard@ausbil.com.au

Wholesale



Hik Chadirchi
National Manager, Wholesale Clients
Phone 0424 160 728
Email hik.chadirchi@ausbil.com.au



Fawaz Rashid
Key Account & Research Manager, Wholesale Clients
Phone 0401 830 483
Email fawaz.rashid@ausbil.com.au



Daniel Huxley
Key Account Manager, NSW & ACT, Wholesale Clients
Phone 0421 582 436
Email daniel.huxley@ausbil.com.au



Rebecca Morgan
Key Account Manager, VIC & SA, Wholesale Clients
Phone 0407 917 661
Email rebecca.morgan@ausbil.com.au



Andrea McGarry
Business Development Manager, QLD & NT, Wholesale Clients
Phone 0411 465 426
Email andrea.mcgary@ausbil.com.au



Dimitri Giannaras
Business Development Manager, NSW, Wholesale Clients
Phone 0431 576 815
Email dimitri.giannaras@ausbil.com.au



Marko Matosevic
Business Development Manager, VIC, Wholesale Clients
Phone 0431 340 553
Email marko.matosevic@ausbil.com.au

DISCLAIMER

Important Information: Australia, Canada, Denmark, Kuwait, Netherlands, Sweden, United Arab Emirates, USA, United Kingdom.

General

Research provided to a client may vary depending upon various factors such as a client's individual preferences as to the frequency and manner of receiving communications, a client's risk profile and investment focus and perspective (e.g., market wide, sector specific, long-term, short-term, etc.), the size and legal and regulatory constraints.

This information is for distribution only as may be permitted by law. It is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of, or located, in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or would subject Ausbil to any registration or licensing requirement within such jurisdiction.

This information is a general communication and is educational in nature; it is not an advertisement nor is it a solicitation or an offer to buy or sell any financial instruments or to participate in any particular trading strategy. Nothing in this document constitutes a representation that any investment strategy or recommendation is suitable or appropriate to an investor's individual circumstances or otherwise constitutes a personal recommendation. By providing this document, none of Ausbil or its representatives has any responsibility or authority to provide or have provided investment advice in a fiduciary capacity or otherwise. Investments involve risks, and investors should exercise prudence and their own judgment in making their investment decisions. None of Ausbil or its representatives is suggesting that the recipient or any other person take a specific course of action or any action at all. By receiving this document, the recipient acknowledges and agrees with the intended purpose described above and further disclaims any expectation or belief that the information constitutes investment advice to the recipient or otherwise purports to meet the investment objectives of the recipient. The financial instruments described in the document may not be eligible for sale in all jurisdictions or to certain categories of investors.

The value of any investment or income may go down as well as up, and investors may not get back the full (or any) amount invested. Past performance is not necessarily a guide to future performance. Neither Ausbil nor any of its directors, employees or agents accepts any liability for any loss (including investment loss) or damage arising out of the use of all or any of the Information.

Prior to making any investment or financial decisions, any recipient of this document or the information should take steps to understand the risk and return of the investment and seek individualised advice from his or her personal financial, legal, tax and other professional advisors that takes into account all the particular facts and circumstances of his or her investment objectives.

Any prices stated in this document are for information purposes only and do not represent valuations for individual securities or other financial instruments. There is no representation that any transaction can or could have been effected at those prices, and any prices do not necessarily reflect Ausbil's internal books and records or theoretical model-based valuations and may be based on certain assumptions. Different assumptions by Ausbil or any other source may yield substantially different results.

No representation or warranty, either expressed or implied, is provided in relation to the accuracy, completeness or reliability of the information contained in any materials to which this document relates (the "Information"), except with respect to Information concerning Ausbil. The Information is not intended to be a complete statement or summary of the securities, markets or developments referred to in the document. Ausbil does not undertake to update or keep current the Information. Any opinions expressed in this document may change without notice and may differ or be contrary to opinions expressed by other business areas or groups, personnel or other representative of Ausbil. Any statements contained in this Report attributed to a third party represent Ausbil's interpretation of the data,

Information and/or opinions provided by that third party either publicly or through a subscription service, and such use and interpretation have not been reviewed by the third party. In no circumstances may this document or any of the Information (including any forecast, value, index or other calculated

amount ("Values")) be used for any of the following purposes:

- (i) valuation or accounting purposes;
- (ii) to determine the amounts due or payable, the price or the value of any financial instrument or financial contract; or
- (iii) to measure the performance of any financial instrument including, without limitation, for the purpose of tracking the return or performance of any Values or of defining the asset allocation of portfolio or of computing performance fees.

By receiving this document and the Information you will be deemed to represent and warrant to Ausbil that you will not use this document or any of the Information for any of the above purposes or otherwise rely upon this document or any of the Information. Except as otherwise specified herein, these materials are distributed by Ausbil, to persons who are eligible counterparties or professional clients and are only available to such persons. The Information does not apply to, and should not be relied upon by, retail clients.

The information contained in this document is given by Ausbil Investment Management Limited (ABN 2676316473) (AFSL 229722) (Ausbil) and has been prepared for informational and discussion purposes only and does not constitute an offer to sell or solicitation of an offer to purchase any security or financial product or service. Any such offer or solicitation shall be made only pursuant to an Australian Product Disclosure Statement or other offer document (collectively Offer Document) relating to an Ausbil financial product or service. A copy of the relevant Offer Document may be obtained by calling Ausbil on +612 9259 0200 or by visiting and the target market determination which is available at <https://www.ausbil.com.au/invest-with-us/design-and-distribution-obligations/fund-tmds> before acquiring or investing in the fund. In deciding whether to acquire, or continue to hold, any financial product. This document is for general use only and does not take into account your personal investment objectives, financial situation and particular needs. Ausbil strongly recommends that you consider the appropriateness of the information and obtain independent financial, legal and taxation advice before deciding whether to invest in an Ausbil financial product or service. The information provided by Ausbil has been done so in good faith and has been derived from sources believed to be accurate at the time of completion. While every care has been taken in preparing this information, Ausbil make no representation or warranty as to the accuracy or completeness of the information provided in this video, except as required by law, or takes any responsibility for any loss or damage suffered as a result or any omission, inadequacy or inaccuracy. Changes in circumstances after the date of publication may impact on the accuracy of the information. Ausbil accepts no responsibility for investment decisions or any other actions taken by any person on the basis of the information included. Past performance is not a reliable indicator of future performance. Ausbil does not guarantee the performance of any strategy or fund or the securities of any other entity, the repayment of capital or any particular rate of return. The performance of any strategy or fund depends on the performance of its underlying investments which can fall as well as rise and can result in both capital gains and losses.

Canada This document does not pertain to the offering of any securities. This document is not, and under no circumstances is to be construed as, an advertisement or a public offering of the securities described in Canada. No securities commission or similar authority in Canada has reviewed or in any way passed upon this document or the merits of the securities, and any representation to the contrary is an offence.

Sweden The information contained in the document is given by Ausbil and has been prepared for information and discussion purposes only and does not constitute an offer to sell or solicitation of an offer to purchase any security or financial product or service. It is provided to you as an institutional investor as that term is understood under Swedish law. By reading this document, you agree to be bound by these limitations, terms and conditions set out in the paragraphs above.

United Arab Emirates & Kuwait This information relates to a Fund which is not subject to any form of regulation or approval by the Dubai Financial Services Authority ("DFSA"). The DFSA has no responsibility for reviewing or verifying any Prospectus or other documents in connection with this Fund. Accordingly, the DFSA has not approved this or any other associated documents nor taken any steps to verify the information set out in this Prospectus, and has no responsibility for it. The Units to which this Report relates may be illiquid and/or subject to restrictions on their resale. Prospective purchasers should conduct their own due diligence on the

Units If you do not understand the contents of this document you should consult an authorized financial adviser. This information does not constitute or form part of any offer to issue or sell, or any solicitation of any offer to subscribe for or purchase, any securities or investment products in Kuwait, UAE (including the Dubai International Financial Centre) and accordingly should not be construed as such. Furthermore, this information is being made available on the basis that the recipient acknowledges and understands that the entities and securities to which it may relate have not been approved, licensed by or registered with the UAE Central Bank, the UAE Securities & Commodities Authority, the Dubai Financial Services Authority or any other relevant licensing authority or governmental agency in the UAE. The content of this Report has not been approved by or filed with the CBK, UAE Central Bank, the UAE Securities & Commodities Authority or Dubai Financial Services Authority.

United Kingdom This information may be issued in the United Kingdom to, and/or is directed at, only persons to or at whom it may lawfully be issued, or directed under the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended) including persons who are authorised under the Financial Services and Markets Act 2000 ("FSMA"), certain persons having professional experience in matters relating to investments, high net worth companies, high net worth unincorporated associations or partnerships, or trustees of high value trusts. The services described in it are only available to such persons in the United Kingdom and this document must not be relied or acted upon by any other persons in the United Kingdom. By reading this document, you agree to be bound by these limitations, terms and conditions set out in the paragraphs above.

Australia The information contained in this Report has been prepared for general use only and does not take into account your personal investment objectives, financial situation or particular needs. Ausbil is the issuer of the Ausbil Australian Active Equity Fund (ARSN 089 996 127), Ausbil Australian Geared Equity Fund (ARSN 124 196 407), Ausbil Australian Emerging Leaders Fund (ARSN 089 995 442), Ausbil MicroCap Fund (ARSN 130 664 872), Ausbil Australian SmallCap Fund (ARSN 630 022 909), Ausbil Balanced Fund (ARSN 089 996 949), Ausbil Active Dividend Income Fund (ARSN 621 670 120), Ausbil Australian Concentrated Fund (ARSN 622 627 696), Ausbil Active Sustainable Equity Fund (ARSN 623 141 784), Ausbil Global SmallCap Fund (ARSN 623 619 625), Candriam Sustainable Global Equity Fund (ARSN 111 733 898), Ausbil 130/30 Focus Fund (ARSN 124 196 621), Ausbil Long Short Focus Fund (ARSN 642 635 498), Ausbil Global Essential Infrastructure Fund (ARSN 628 816 151), Ausbil Global Resources Fund (ARSN 623 619 590) and MacKay Shields Multi-Sector Bond Fund (ARSN 611 482 243) (collectively known as 'the Funds'). The information provided is factual only and does not constitute financial product advice. It does not take account of your individual objectives, financial situation or needs. Before you make any decision about whether to invest in a financial product, you should obtain and consider the Product Disclosure Statement of the financial product and the target market determination which is available at <https://www.ausbil.com.au/invest-with-us/design-and-distribution-obligations/fund-trmds> before acquiring or investing in the fund.

The information provided by Ausbil Investment Management Limited (ABN 26 076 316 473 AFSL 229722) has been done so in good faith and has been derived from sources believed to be accurate at the time of compilation. Changes in circumstances, including unlawful interference and unauthorised tampering, after the date of publication may impact on the accuracy of the information. Ausbil Investment Management Limited accepts no responsibility for any inaccuracy or for investment decisions or any other actions taken by any person on the basis of the information included. Past performance is not a reliable indicator of future performance.

Ausbil Investment Management Limited does not guarantee the performance of the Funds, the repayment of capital or any particular rate of return. The performance of any unit trust depends on the performance of its underlying investment which can fall as well as rise and can result in both capital losses and gains. Consequently, due to market influences, no assurance can be given that all stated objectives will be achieved.

United States

AN INVESTMENT IN THE FUND IS SPECULATIVE AND INCLUDES A HIGH DEGREE OF RISK, INCLUDING THE RISK OF A TOTAL LOSS OF CAPITAL. INTERESTS IN THE FUND WILL BE ILLIQUID AND SUBJECT TO SIGNIFICANT RESTRICTIONS ON TRANSFER. PROSPECTIVE

INVESTORS SHOULD BE AWARE THAT THEY MAY BE REQUIRED TO BEAR THE RISKS ASSOCIATED WITH SUCH INVESTMENT FOR AN INDEFINITE PERIOD OF TIME. A PRIVATE OFFERING OF INTERESTS IN THE FUND WILL ONLY BE MADE PURSUANT TO THE FUND'S PRODUCT DISCLOSURE STATEMENT (THE "PDS"), AND RELATED DOCUMENTATION FOR THE FUND, WHICH WILL BE FURNISHED TO QUALIFIED INVESTORS ON A CONFIDENTIAL BASIS AT THEIR REQUEST FOR THEIR CONSIDERATION IN CONNECTION WITH SUCH OFFERING, WHO SHOULD CAREFULLY REVIEW SUCH DOCUMENTS PRIOR TO MAKING AN INVESTMENT DECISION. ANY INVESTMENT DECISION WITH RESPECT TO SUCH INTERESTS MUST BE BASED SOLELY ON THE DEFINITIVE AND FINAL VERSIONS OF SUCH DOCUMENTS.

The information contained herein will be superseded by, and is qualified in its entirety by reference to the PDS, which contains additional information about the investment objective, terms and conditions of an investment in the Fund and also contains tax information, information regarding conflicts of interest and risk disclosures that are important to any investment decision regarding the Fund. No person has been authorized to make any statement concerning the Fund other than as set forth in the PDS and any such statements, if made, may not be relied upon.

The information contained in this Report must be kept strictly confidential and may not be reproduced (in whole or in part) or redistributed in any format without the express written approval of AUSBIL INVESTMENT MANAGEMENT LIMITED (together with its affiliates, the "Firm"). Neither the Firm nor any of its affiliates makes any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein and nothing contained herein should be relied upon as a promise or representation as to past or future performance of the Fund or any other entity. Except where otherwise indicated herein, the information provided in this Report is based on matters as they exist as of the date of the document and not as of any future date, and will not be updated or otherwise revised to reflect information that subsequently becomes available, or circumstances existing or changes occurring after the date hereof.

This Report has not been approved by the U.S. Securities and Exchange Commission (the "SEC"), the Financial Industry Regulatory Authority ("FINRA"), or any other regulatory authority or securities commission in the United States or elsewhere and does not constitute an offer to sell, or a solicitation of any offer to buy, any securities. This Report is not to be relied upon as investment, legal, tax, or financial advice. Any investor must consult with his or her independent professional advisors as to the investment, legal, tax, financial or other matters relevant to the suitability of an investment in the interests of the Fund. The reader is urged to read the sections in the PDS addressing risk factors, conflicts of interest and other relevant investment considerations.

PAST PERFORMANCE INFORMATION INDICATED HEREIN IS NEITHER A GUARANTEE NOR INDICATIVE OF THE FUTURE PERFORMANCE OR INVESTMENT RETURNS OF THE FUND AND ACTUAL EVENTS OR CONDITIONS MAY NOT BE CONSISTENT WITH, AND MAY DIFFER MATERIALLY FROM, HISTORICAL OR FORECASTED EVENTS OR CONDITIONS.

The interests in the Fund (the "Interests") have not been registered under the U.S. Securities Act of 1933 (the "Securities Act"), the securities laws of any state or the securities laws of any other jurisdiction, nor is such registration contemplated. The Interests will be offered and sold under the exemption from registration provided by Section 4(a)(2) of the Securities Act or Regulation D promulgated thereunder, and other exemptions of similar import under the laws of the states and jurisdictions where the offering will be made. The Fund will not be registered as an investment company under the United States Investment Company Act of 1940, as amended (the "Investment Company Act"). Consequently, Interests are being offered to prospective qualified U.S. investors, and investors will not be afforded the protections of the Investment Company Act, or any other United States federal or state securities laws.

The Interests may not be transferred or resold except as permitted under the Securities Act and any applicable U.S. or non-U.S. securities laws. The Interests have not been reviewed or approved by any U.S. federal, other U.S. or non-U.S. securities commission or regulatory authority. Interests

are not and will not be insured by the U.S. Federal Deposit Insurance Company or any government agency, are not guaranteed by any bank and are subject to investment risks, including the loss of an investor's entire principal amount invested. Investors should be aware that they may be required to bear the financial risks of an investment in the Interests for an indefinite period of time because the Interests (i) cannot be sold unless they are subsequently registered under any and all applicable securities laws in the United States, or an exemption from registration exists and (ii) are subject to the restrictions on transfer contained in the offering document or limited partnership agreement of the Fund. The reader must comply with all applicable laws and regulations in any jurisdiction in which it subscribes for an investment; and the reader, by its acceptance of this report, agrees that the Firm and the Fund will not have any responsibility for the reader's compliance with such laws and regulations.

The Firm is registered as an investment adviser with the U.S. Securities & Exchange Commission.

Certain information contained in this Report constitutes "forward-looking statements," which can be identified by the use of forward-looking terminology such as "may," "will," "should," "expect," "anticipate," "target," "project," "estimate," "intend," "continue" or "believe," or the negatives thereof or other variations thereon or comparable terminology. Due to various uncertainties and risks, actual results and performance of the Fund may differ materially from those reflected or contemplated in such forward-looking statements.