

MEDIA RELEASE

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Ausbil expands sales and distribution with 3 new appointments

Ausbil has appointed 3 new Business Development Managers to support its continuing growth plans, with Ausbil's assets under management now over \$16 billion*.

Dimitri Giannaras and Marko Matosevic have both joined Ausbil in the role of Business Development Manager, Dimitri in New South Wales and Marko in Victoria. In addition, Ausbil has promoted Andrea McGarry to the role of Business Development Manager for Queensland and the Northern Territory.

"We are thrilled to welcome Dimitri Giannaras and Marko Matosevic as Business Development Managers in our wholesale team, and to promote Andrea McGarry to her new role," said Chadirchi. "Andrea, Dimitri and Marko bring many years of industry experience in financial services, and are focused on expanding our wholesale business across the country," he said.

Andrea joined Ausbil from Magellan and has over 21 years of experience in financial services. Prior to Magellan, Andrea was a Practice Manager and co-owner of a boutique financial advisory practice for over a decade and has previously held marketing and distribution roles at Perpetual, Fidelity and Perennial.

Both Dimitri and Marko worked at Zurich Investment Management and have extensive experience overseeing investment fund distribution across global equity, Australian equity and Australian Real Estate Investment Trust (AREIT) asset classes.

Consistent with overall growth plans, Fawaz Rashid, formerly Key Account and Research Manager has been promoted to the position of Research Manager and State Distribution Manager, NSW and will steer the research and business development effort in NSW.

"We are excited about our new sales colleagues, who will shore up Ausbil's adviser and dealer group support across the nation, and this comes at an excellent time as our business experiences strong growth," said Mr Chadirchi.

Celebrating 25 years since its inception in 1997, Ausbil now has more than 60 employees, including 33 investment professionals, a chief economist who directs Ausbil's macro view, and a leading in-house ESG research team.

* as at end May 2022.

About Ausbil Investment Management

Ausbil is a leading Australian based investment manager. Established in April 1997, Ausbil's core business is the management of Australian and global equities for major superannuation funds, institutional investors, master trust and retail clients. Ausbil is owned by its employees and New York Life Investment Management a wholly-owned subsidiary of New York Life Insurance Company. As at 31 May 2022, Ausbil managed over \$16.3 billion in funds under management.

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