

MEDIA RELEASE

Sydney, Australia

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Ausbil strengthens distribution team with new appointment

Ausbil Investment Management Limited (**Ausbil**) is pleased to announce the appointment of Kate Machin as Business Development Manager – Institutional, further strengthening its institutional distribution capability.

Kate joins Ausbil with nearly two decades of experience in investment management, spanning a variety of institutional and wholesale roles in Australia and New Zealand. Based in Sydney, she will be responsible for servicing institutional clients across New South Wales, Queensland and Western Australia, reporting to Adrian Amores, Head of Global Distribution.

“We are delighted to welcome Kate to Ausbil,” said Adrian Amores, Head of Global Distribution at Ausbil. “She brings deep experience working with institutional investors and consultants across Australia and New Zealand, along with a strong understanding of the evolving needs of this client segment. Kate’s appointment further strengthens our institutional distribution capability as we continue to build long-term partnerships with investors across the region.”

Before joining Ausbil, Kate was Client Director at Stewart Investors, where she managed key relationships with clients, consultants and prospects across the institutional segment. Her previous experience also includes an institutional client service role at Lazard Asset Management and wholesale distribution roles at Investors Mutual Limited.

“I’m very pleased to be joining Ausbil, given its strong reputation for active management and long-standing relationships with clients,” said Kate Machin. “I look forward to working with Adrian and the broader distribution team to support our institutional partners across Australia.”

Kate holds a Certified Investment Management Analyst (CIMA®) designation from the Investments & Wealth Institute and a Bachelor of Economics, International Finance from the University of Queensland.

Ausbil Investment Management was established in 1997 and manages over \$21.3 billion in funds under management as at 28 February 2026.

About Ausbil Investment Management

Ausbil is a leading Australian based investment manager. Established in April 1997, Ausbil’s core business is the management of Australian and global equities for major superannuation funds, institutional investors, master trust and retail clients.

Ausbil is owned by its employees and New York Life Investment Management Holdings LLC, a wholly owned subsidiary of New York Life Insurance Company.

As of 28 February 2026, Ausbil has over \$AUD21.3 billion in funds under management. For more information, visit www.ausbil.com.au.

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